

Earnings Release

3rd Quarter, 2007 (3Q07)

SulAmérica

associada ao  ING

Rio de Janeiro, November 14, 2007 – Sul América S.A. (BOVESPA: SULA11) announced today its results for the third quarter of 2007 (3Q07) and for the nine months ending September 30, 2007 (9M07). The Company's operating and financial information, except where otherwise stated, are presented on a consolidated basis and in Brazilian Reals (R\$), in accordance with Brazilian accounting practices.

Net income of R\$259.0 million in nine months ending September 2007

OPERATING AND FINANCIAL HIGHLIGHTS

- ◆ Total revenue in 3Q07 of R\$1.7 billion, up 1.5% over 3Q06. Total revenue in 9M07 reached R\$5.3 billion, including the impact of R\$81.7 million of additional individual health insurance premium receivables recorded in June of 2007, which related to prior accounting periods. Excluding this impact, total revenue in 9M07 increased 2.8% over 9M06.
 - Health insurance premiums (which represented 56.0% of total premiums in 9M07) increased 9.0% in 3Q07 over 3Q06 and 10.5% in 9M07 over 9M06, excluding the impact of the additional individual health insurance premium receivables. Group health insurance premiums (the strategic focus of the Company in health, which represented 33.0% of total insurance premiums in 9M07) increased 11.8% and 12.6% over the same periods.
 - Auto insurance premiums (which represented 27.8% of total premiums in 9M07) decreased 10.8% in 3Q07 over 3Q06 and 8.6% in 9M07 over 9M06. Excluding the impact of RVNE, the decrease was 4.3% over 9M06, while the insured fleet increased 1.5% over the same period, reaching 1.6 million vehicles. This reduction in premiums is due to the Company's decision to seek to maintain its profitability levels despite strong competition over the last 12 months. A number of actions have been taken by management since September 2007 aimed at reversing this trend of declining premium income, without forgoing target profitability levels.
- ◆ Loss ratio in 3Q07 of 70.4%, an improvement of 630 bps over 3Q06. Loss ratio reached 70.3% in 9M07, an improvement of 310 bps over 9M06, excluding the impact of the additional individual health insurance premium receivables.
- ◆ Combined ratio in 3Q07 of 96.5%, an improvement of 440 bps over 3Q06. Combined ratio reached 98.2% in 9M07, an improvement of 140 bps over 9M06, excluding the impact of the additional individual health insurance premium receivables.
- ◆ Financial income reached R\$354.3 million in 9M07, up 61.8% over 9M06.
- ◆ Net income in 3Q07 of R\$66.2 million, up 272.3% over 3Q06. Net income reached R\$234.9 million in 9M07, up 188.5% over 9M06, excluding the impact of the additional individual health insurance premium receivables.

RECENT EVENTS

- ◆ The primary offering by the Company of 25 million *units*, each representing one ordinary share and two preferred shares, was completed on November 12, 2007. The issue price per *unit* was R\$31.00 and total proceeds were R\$775.0 million.
- ◆ On October 9, 2007, part of the proceeds from the offering was used to pre-pay R\$142.7 million of indebtedness. In addition, the Company has initiated the process to exercise an equity claw-back provision for 35% of its senior notes maturing in 2012, with total issuance of US\$200 million.
- ◆ On October 9, 2007, Fitch Ratings raised its credit rating for Sul América S.A. from B+ to BB- (IDR - Issuer Default Rating).

Summary financial information	3Q07	3Q06	Var.	9M07	9M06	Var.
Consolidated revenue (R\$ million)	R\$1,749.9	R\$1,723.2	1.5%	R\$5,344.9	R\$5,120.6	4.4%
Loss ratio	70.4%	76.7%	6.3 p.p.*	69.1%	73.4%	4.3 p.p.
Combined ratio	96.5%	100.9%	4.4 p.p.	97.2%	99.6%	2.4 p.p.
Net income	R\$66.2	R\$17.8	272.3%	R\$259.0	R\$81.4	218.1%
ROAE	25.7%	7.9%	17.8 p.p.	33.5%	12.0%	21.5 p.p.

*p.p. : percentage points (equals 100 bps)



Teleconference

Portuguese

November 16, 2007
10:00 a.m. (Brazilian DST)
Brazil +55 11 4003-9004
Passcode: sulamerica

English

November 16, 2007
12:00 noon (Brazilian DST)
USA +1 480 629-9562
Passcode: 3796986



Internet

Simultaneous broadcast
on SulAmérica's IR website:
(www.sulamerica.com.br/ri)



Management Discussion and Analysis of Financial Condition and Operating Results

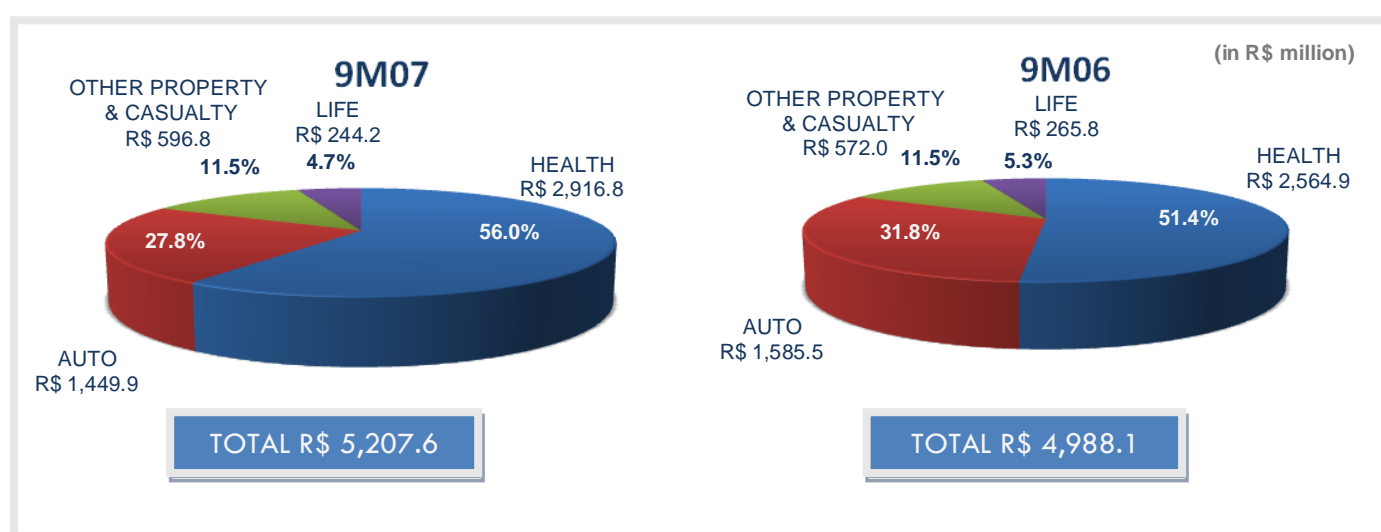
CONSOLIDATED REVENUE

Consolidated Revenue (R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Health Insurance	966.6	886.6	9.0%	2,916.8	2,564.9	13.7%
Auto Insurance	480.7	538.9	-10.8%	1,449.9	1,585.5	-8.6%
Other Property & Casualty Insurance	168.5	167.3	0.7%	596.8	572.0	4.3%
Life Insurance	86.5	88.5	-2.3%	244.2	265.8	-8.1%
Total Insurance Premiums	1,702.3	1,681.2	1.3%	5,207.6	4,988.1	4.4%
Other Revenues*	47.6	42.0	13.4%	137.3	132.5	3.6%
Total Revenues	1,749.9	1,723.2	1.5%	5,344.9	5,120.6	4.4%

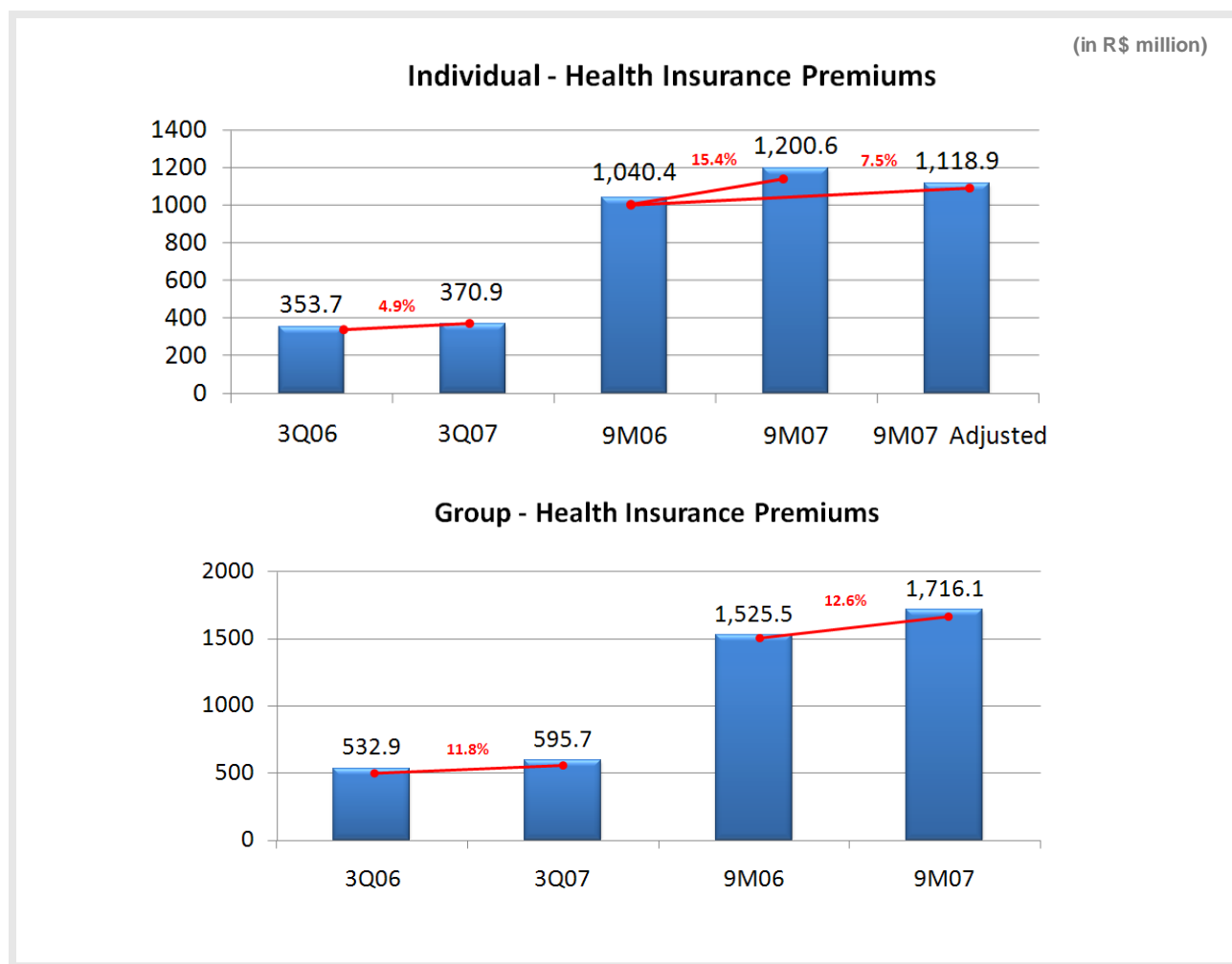
* Includes pension contributions, fees from ASO and fees from asset management.

Total revenue in 3Q07 was R\$1.7 billion, up 1.5% over 3Q06. Total revenue in 9M07 reached R\$5.3 billion, including the impact of R\$81.7 million of additional premium receivables recorded in June of 2007, which related to prior accounting periods. Excluding this impact, total revenue in 9M07 increased 2.8% over 9M06.

INSURANCE PREMIUMS



Health Insurance



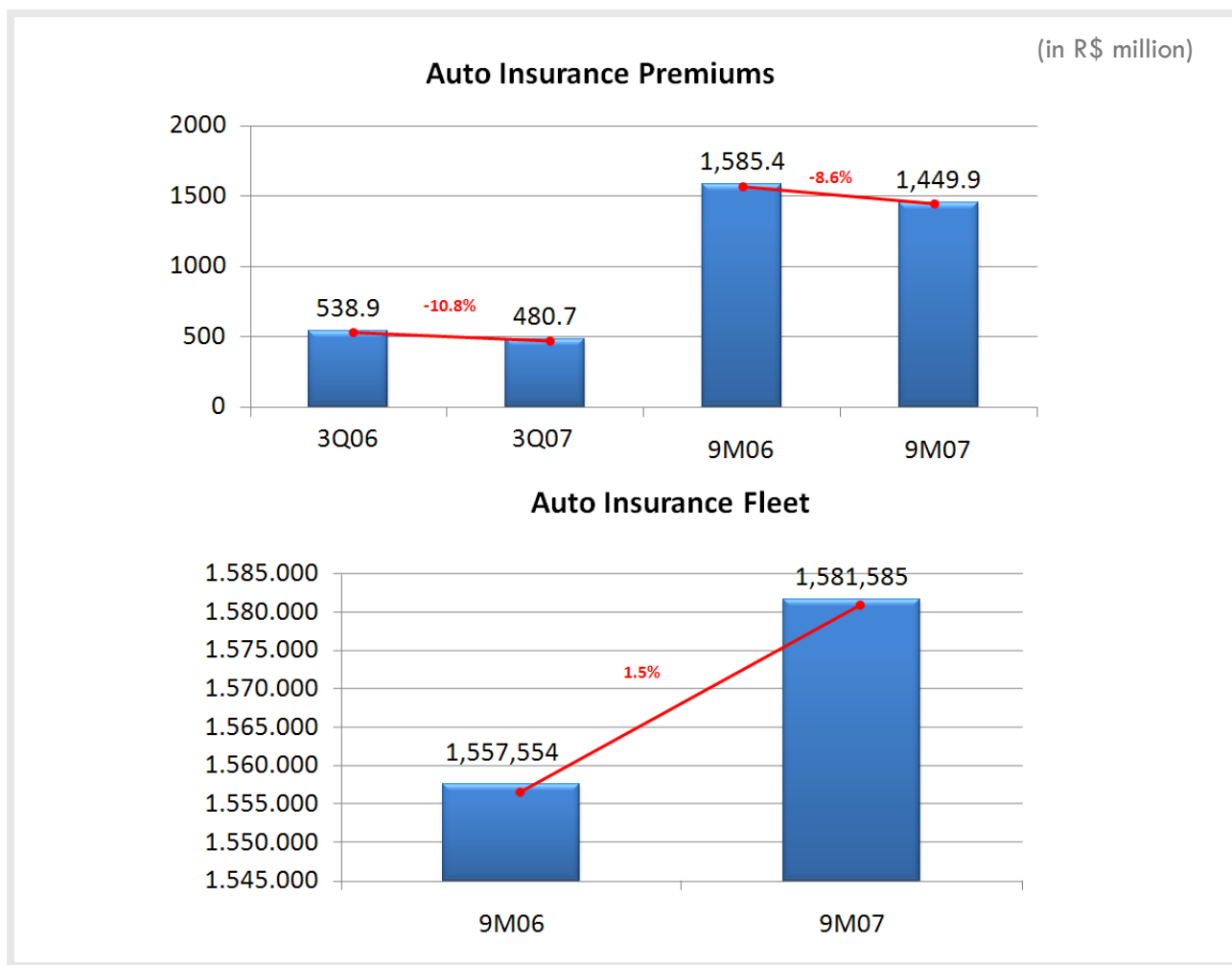
Health insurance premiums (which represented 56.0% of total premiums in 9M07) increased 9.0% in 3Q07 over 3Q06 and 10.5% in 9M07 over 9M06, excluding the impact of the additional individual health insurance premium receivables – a 12.9% premium adjustment, retroactive to July 2005, for individual health policies written before January 1, 1999 (pre-law no. 9.656/98) in the State of São Paulo. Group health insurance premiums (the strategic focus of the Company in health, representing 33.0% of total insurance premiums in 9M07) increased 11.8% and 12.6% over the same periods.

Covered individuals	9M07	9M06	Var. %
Individual	365,101	403,643	-9.5%
Group and SME ¹	878,647	845,141	4.0%
SME	111,640	84,360	32.3%
Group	767,007	760,781	0.8%
Total	1,243,748	1,248,784	-0.4%

¹ Health insurance policies for small- and mid-sized enterprises

The number of health insurance members decreased 0.4% in September 2007 over September 2006, with a 9.5% reduction in individual lives offsetting a 4.0% growth in group lives (which included a 32.3% growth in the SME segment, which represented 9.0% of total health insurance premiums in September 2007).

Auto Insurance



Auto insurance premiums (which represented 27.8% of total premiums in 9M07) decreased 10.8% in 3Q07 over 3Q06 and 8.6% in 9M07 over 9M06. Excluding the impact of RVNE¹, the decrease was 4.3% over 9M06, while the insured fleet increased 1.5% over the same period, reaching 1.6 million vehicles. This reduction in premiums is due to the Company's decision to seek to maintain its profitability levels despite strong competition over the last 12 months. A number of actions have been taken by management since September 2007 aimed at reversing this trend of declining premium income, without forgoing target profitability levels.

¹ In accordance with the requirements of SUSEP Circular Nº 314/05, from January 1st, 2006, insurance companies are required to record estimated premiums related to insurance policies in force but not issued. (RVNE)

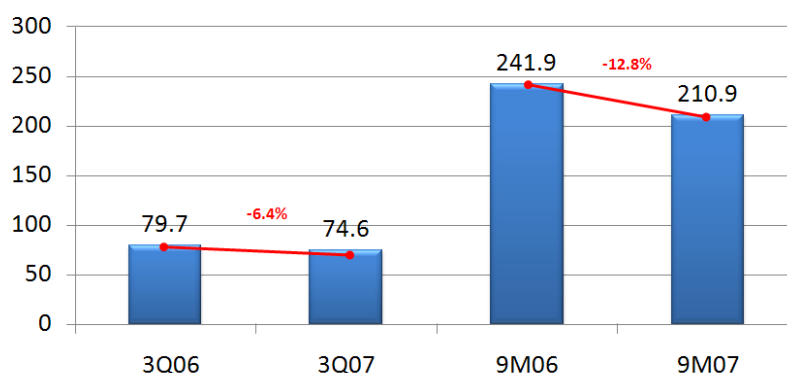
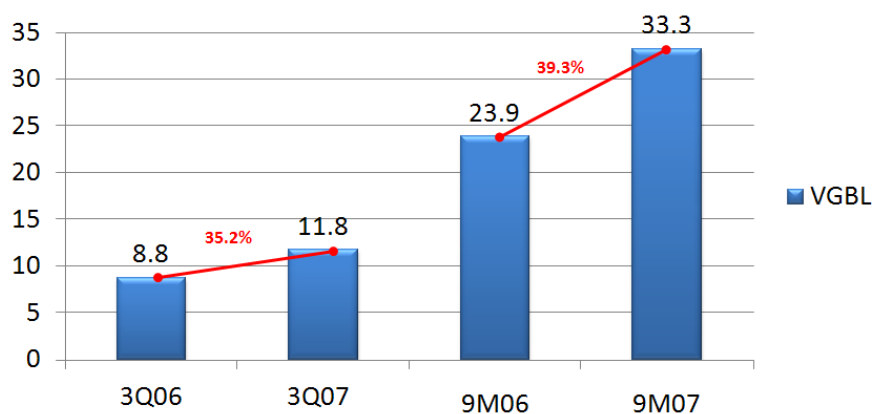
Other Property & Casualty Insurance

Other Property & Casualty Insurance (R\$ million)	3Q07	3Q06	Var %	9M07	9M06	Var %
DPVAT	50.2	39.1	28.6%	193.1	152.3	26.8%
Fire Insurance	31.9	23.7	34.8%	126.7	103.3	22.7%
Cargo Insurance	31.9	26.2	21.4%	82.5	76.1	8.4%
Credit Insurance	4.0	22.5	-82.1%	12.4	71.8	-82.7%
Third-party Liability Insurance	10.9	21.4	-49.0%	33.0	34.3	-3.6%
Other	39.5	34.4	14.9%	149.0	134.2	11.0%
Total	168.5	167.3	0.7%	596.8	572.0	4.3%

Other Property & Casualty insurance premiums (which represented 11.5% of total premiums in 9M07) increased 0.7% in 3Q07 over 3Q06 and increased 4.3% in 9M07 over 9M06. The low growth in 3Q07 is mainly due to the non-renewal, in October 2006, of a credit insurance policy given the policyholder's unwillingness to accept a premium increase necessary to return to satisfactory profitability levels.

Life Insurance

(in R\$ million)

Life & Personal Accident Insurance Premiums**VGBL Premiums**

Life & Personal Accident and VGBL insurance premiums (which represented 4.7% of total premiums in 9M07) decreased 2.3% in 3Q07 over 3Q06 and 8.1% in 9M07 over 9M06.

Covered individuals	9M07	9M06	Var. %
Life & Personal Accident	2,335,960	2,290,613	2.0%
VGBL	32,038	26,618	20.4%
Total	2,367,998	2,317,231	2.2%

Life & Personal Accident Insurance premiums decreased 6.4% in 3Q07 over 3Q06 and 12.8% in 9M07 over 9M06. This reduction is mainly due to the cancellation of policies which did not achieve satisfactory profitability levels, amounting to R\$11.3 million of premium income in 3Q07 and R\$36.8 million in 9M07.

VGBL premiums increased 35.2% in 3Q07 over 3Q06 and 39.3% in 9M07 over 9M06, which corresponded to a 20.4% increase in the number of participants in 9M07 over 9M06, reaching 32,038 insured lives. This growth is mainly due to the increase in *portability* (transfer of participants from other plans) in 2007 as an important part of the Company's growth strategy.

Other Revenue

Other Revenue (R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Private Pension Contributions	32.6	28.8	13.2%	95.7	94.5	1.3%
ASO (Administrative Services Only Fees)	8.1	6.4	27.6%	22.3	18.2	22.5%
Asset Management Fees	6.9	6.8	0.9%	19.3	19.8	-2.5%
Total	47.6	42.0	13.4%	137.3	132.5	3.6%

The growth in pension contributions is mainly due to a 10.6% increase in the number of participants in 9M07 over 9M06. The 1.3% increase in pension contributions in 9M07 over 9M06 was impacted by one-off contributions made in 9M06.

The growth in income from the Company's health ASO (administrative services only) business is mainly due to a 28.3% increase in the average administration fee per capita in 9M07 over 9M06, offsetting a 0.9% reduction in the number of members to 280,300, over the same period.

The variation in income from the asset management business is mainly due to the reclassification, in February 2007, of management fees, related to exclusive funds linked to private pension plans, as income from private pension operations. Excluding this impact, the asset management fees increased 23.3% in 9M07 over 9M06, due to a 17.2% growth in assets under management to R\$10.5 billion, over the same period, which included an increase, from 9% to 15%, in the proportion of assets from the *private* and *external distributors* segments, which pay higher fees.

LOSS RATIO

Loss ratio	3Q07	3Q06	Var. p.p.	9M07	9M06	Var. p.p.
Health Insurance	-75.4%	-83.7%	8.3	-73.9%	-80.4%	6.5
Auto Insurance	61.2%	-63.5%	2.3	-62.3%	-63.2%	0.9
Other Property & Casualty Insurance	-64.6%	-76.6%	12.0	-60.5%	-71.5	11.0
Life Insurance	-75.0%	-83.0%	8.1	-64.0%	-63.4%	-0.5
TOTAL	-70.4%	-76.7%	6.3	-69.1%	-73.4%	4.3

Loss ratio in 3Q07 of 70.4%, an improvement of 630 bps over 3Q06. Loss ratio reached 70.3% in 9M07, an improvement of 310 bps over 9M06, excluding the impact of the additional individual health insurance premium receivables.

Health Insurance Loss Ratio

Loss ratio	3Q07	3Q06	Var. p.p.	9M07	9M06	Var. p.p.
Individual health	-82.0%	-91.7%	9.6	-74.2%	-87.1%	12.9
Group health	-71.3%	-78.5%	7.2	-73.7%	-75.9%	2.2
Health Insurance	-75.4%	-83.7%	8.3	-73.9%	-80.4%	6.5

The overall health insurance loss ratio was 75.4% in 3Q07, an improvement of 830 bps over 3Q06, and 76.1% in 9M07, an improvement of 440 bps over 9M06, excluding the impact of the additional individual health insurance premium receivables.

The individual health insurance loss ratio was 82.0% in 3Q07, an improvement of 960 bps over 3Q06, and 79.6% in 9M07, an improvement of 890 bps over 9M06, excluding the impact of the additional individual health insurance premium receivables.

The group health insurance loss ratio was 71.3% in 3Q07, an improvement of 720 bps over 3Q06, and 73.7% in 9M07, an improvement of 220 bps over 9M06.

These improvements are due to the refinement of pricing and underwriting policies by the Company and an efficient claims handling process.

Auto Insurance Loss Ratio

The auto insurance loss ratio was 61.2% in 3Q07, an improvement of 230 bps over 3Q06, and 62.3% in 9M07, an improvement of 90 bps over 9M06.

Other Property & Casualty Insurance Loss Ratio

The other property & casualty insurance loss ratio was 64.6% in 3Q07, an improvement of 1200 bps over 3Q06, and 60.5% in 9M07, an improvement of 1100 bps over 9M06. This improvement is mainly due to the non-renewal, in October 2006, of a credit insurance policy given the policyholder's unwillingness to accept a premium increase necessary to return to satisfactory profitability levels.

Life Insurance Loss Ratio

The life & personal accident insurance loss ratio was 75.0% in 3Q07, an improvement of 810 bps over 3Q06, and 64.0% in 9M07, a deterioration of 50 bps over 9M06.

The improvement in 3Q07 is due, in part, to non-recurring expenses of R\$8.3 million, recorded in 3Q06, related to the processing and payment of claims related to prior accounting periods. Furthermore, the deterioration in the loss ratio in 3Q07 over 9M07 is mainly due to a deterioration in the loss ratio in August, as a result of (i) a reclassification of a R\$2.5 million provision for bad debt, related to a coinsurance policy, as retained claims, (ii) a R\$2.3 million increase in contingency reserves and (iii) a reduction in premium income due to the cancellation of policies which did not achieve satisfactory profitability, as described above.

AQUISITION COST RATIO

Acquisition Cost Ratio	3Q07	3Q06	Var. p.p.	9M07	9M06	Var. p.p.
Health Insurance	-4.8%	-4.8%	0.0	-4.6%	-4.9%	0.3
Individual	-0.5%	-0.6%	0.1	-0.5%	-0.7%	0.2
Group	-7.5%	-7.4%	(0.1)	-7.5%	-7.7%	0.2
Auto Insurance	-18.8%	-18.3%	(0.5)	-19.1%	-18.4%	(0.8)
Other Property & Casualty Insurance	-19.0%	-19.6%	0.6	-17.7%	-18.5%	0.8
Life Insurance	-18.9%	-19.9%	1.0	-18.6%	-20.4%	1.8
TOTAL	-10.6%	-10.9%	0.3	-10.4%	-11.0%	0.5

GROSS MARGIN

Gross Margin Ratio*	3Q07	3Q06	Var p.p.	9M07	9M06	Var p.p.
Health Insurance	19.8%	11.5%	8.3	21.5%	14.7%	6.8
Individual	17.5%	7.7%	9.7	25.3%	12.3%	13.1
Group	21.3%	14.0%	7.3	18.8%	16.4%	2.4
Auto Insurance	19.9%	18.2%	1.8	18.6%	18.4%	0.1
Other Property & Casualty Insurance	16.3%	3.7%	12.6	21.7%	9.9%	11.8
Life Insurance	6.2%	-2.9%	9.1	17.4%	16.2%	1.2
TOTAL	19.0%	12.4%	6.6	20.5%	15.6%	4.8

* Earned premiums, minus net losses and deferred commissions divided by earned premiums.

OTHER INSURANCE OPERATING INCOME AND EXPENSES

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Other Insurance Operating Income and Expenses	(19.5)	3.5	-	(128.3)	(42.9)	199.0%

The variations in other insurance operating income and expenses are mainly due to (i) a R\$54.7 million increase in provisions for bad debt in June 2007, equivalent to 40% of the additional individual health insurance premium receivables, (ii) a R\$26.2 million provision related judicial deposits in June 2007 and (iii) a reclassification, in September 2006, of a R\$15.5 million accounts payable as non-operating income.

INCOME FROM PRIVATE PENSION BUSINESS

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Net Operating Income from Private Pension	7.4	1.7	335.2%	20.5	13.3	53.7%

The variations in income from the private pension business is mainly due to the reclassification, in February 2007, of management fees, related to exclusive funds linked to private pension plans, as income from private pension operations and no longer as income from the asset management business.

ADMINISTRATIVE EXPENSES

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Administrative Expenses	193.4	182.6	5.9%	593.5	555.9	6.8%
Administrative Expenses Ratio	11.9%	11.3%	-0.5 p.p.	12.1%	11.7%	-0.4 p.p.
Total of Employees				6,369	6,342	0.4%

Administrative expenses (%)	9M07	9M06
Personal Expenses	51.1%	50.0%
Location and Operation	21.1%	23.6%
Third-party Services	18.3%	18.8%
Advertising and Marketing	5.0%	3.4%
Other	4.4%	4.2%
Total	100.0%	100.0%

Administrative expenses increased 5.9% in 3Q07 over 3Q06 and 6.8% in 9M07 over 9M06. The increase, from 3.4% to 5.0%, in the proportion of administrative expenses related to advertising and marketing in 9M07 over 9M06 is due to a R\$10.9 million increase in expenses related to Rádio SulAmérica and other marketing campaigns.

TAX EXPENSES

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Tax expenses	39.5	34.9	13.3%	143.9	123.0	17.0%

The 17.0% increase in tax expenses in 9M07 over 9M06 is mainly due to (i) a R\$11.3 million increase in contingency reserves related to INSS and (ii) a R\$4.0 million increase in the taxable revenue basis for PIS and COFINS as a result of the improvement in the loss ratio (i.e. reduction in claims paid) over the same period.

COMBINED RATIO

Combined ratio	3Q07	3Q06	Var. p.p.	9M07	9M06	Var. p.p.
Loss Ratio	-70.4%	-76.7%	6.3	-69.1%	-73.4%	4.3
Acquisition Cost Ratio	-10.6%	-10.9%	0.3	-10.4%	-11.0%	0.6
Administrative and Tax Expenses Ratio	-14.3%	-13.5%	-0.8	-15.1%	-14.3%	-0.8
Other Insurance Operating Income (Expenses) Ratio	-1.2%	-0.2%	-1.0	-2.6%	-0.9%	-1.7
Combined Ratio	-96.5%	-100.9%	4.4	-97.2%	-99.6%	2.4

FINANCIAL INCOME

	9M07	9M06	Var. %
Net financial income (R\$ million)			
Return on Investment Portfolio	456.2	312.8	45.8%
Income from Insurance and Pension Operations	(68.4)	(35.9)	90.7%
CPMF	34.6	30.7	12.6%
Other	1.1	(27.3)	-104.1%
Net financial income	354.3	218.9	61.8%

(R\$ million)	9M07	9M06	Var. %
Total investment portfolio	4,362.9	4,075.1	7.1%

Net financial income increased 61.8% in 9M07 over 9M06. The return from the investment portfolio increased 45.8% over the same period, which corresponded to an average yield of 127.1% of CDI. As of September 2007, total marketable securities were R\$4.4 billion, of which 98.9% were fixed income instruments.

	9M07	9M06	Var.
Loans and financing			
Loans (R\$ million)	570.9	713.6	-20.0%
Debt/ Shareholders' equity	47.8%	82.2%	-34.3 p.p.
Maturity schedule (days)	1,270	103	1,167 days

On October 9, 2007, part of the proceeds from the offering was used to pre-pay R\$142.7 million of indebtedness. In addition, the Company has initiated the process to exercise an equity claw-back provision for 35% of its senior notes maturing in 2012, with total issuance of US\$200 million.

NON-OPERATING INCOME

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Non-operating Income	1.1	(9.0)	-	0.4	(17.2)	-

The variation in non-operating income is mainly due to the reclassification, in September 2006, of a R\$15.5 million accounts payable as non-operating income.

INCOME TAX AND SOCIAL CONTRIBUTION

(R\$ million)	3Q07	3Q06	Var. %	9M07	9M06	Var. %
Income Tax and Social Contribution	(59.2)	(29.4)	101.7%	(222.9)	(109.2)	104.0%

The variation in income tax and social contribution is mainly due to the increase in taxable income basis over the period.

NET INCOME

	3Q07	3Q06	Var %	9M07	9M06	Var %
Net income (in R\$ million)	66.2	17.8	272.3%	259.0	81.4	218.1%
ROAE	25.7%	7.9%	17.8 p.p.	33.5%	12.0%	21.5 p.p.
Net income per share*	R\$0.3362	R\$0.0858	-	R\$1.2748	R\$0.4032	-

* Earnings per share figures for 3Q06 and 9M06 are multiplied by 60 to account for the share inplit in 2007.

Net income in 3Q07 of R\$66.2 million, up 272.3% over 3Q06. Net income reached R\$234.9 million in 9M07, up 188.5% over 9M06, excluding the impact of the additional individual health insurance premium receivables.

CASH FLOW

Cash flow (R\$ million)	6M07	9M07
Initial cash and cash equivalent	74.1	74.1
(+) Operating activities	178.7	244.0
(-) Investing activities	-206.1	-256.8
(+) Financing activities	-20.8	-34.1
Final cash and cash equivalents	25.8	27.2

Cash flow from operating activities totaled R\$244.0 million in 9M07, comprising (i) R\$5,245.2 million in funds from insurance premiums, private pension contributions and ASO fees and (ii) R\$662.0 million in funds from transactions with the investment portfolio, which were partially offset by (i) R\$4,115.9 million in payments of claims and other operating and administrative expenses, (ii) R\$546.6 million in payments of acquisition costs (iii) R\$427.8 million in payments of taxes and other social contributions and (iv) R\$573.0 million in other net payments.

Cash flow used in investing activities totaled R\$256.8 million in 9M07, comprising mainly (i) R\$143.9 million to post judicial deposits, (ii) R\$90.0 million to purchase marketable securities to cover technical reserves and (iii) R\$20.0 million to purchase non-current assets, mainly software e hardware.

Cash flow used in financing activities totaled R\$34.1 million in 9M07, mainly due to the partial amortization of the Company's loans and financings.

3Q07 Earnings Release

Friday, November 16, 2007, at 12:00 noon (Brazilian DST) / 9:00 a.m. (US EST)

Sul América S.A. (Bovespa: SULA11) would like to invite you to attend the conference call with:

Arthur Farne d'Amoed Neto
Investor Relations Officer

Kevin Martins da Silva
Chief Financial Officer

Laênio Pereira dos Santos
Accounting Officer

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APPENDICES

Summary financial information

Income statement (R\$ million)	3Q07	3Q06	Δ %	9M07	9M06	Δ %
Insurance premiums	1,702.3	1,681.2	1.3%	5,207.6	4,988.1	4.4%
Reinsurance premiums ceded	(44.9)	(46.9)	-4.3%	(207.3)	(159.4)	30.1%
Other ceded premiums, net	(28.6)	(21.3)	34.3%	(107.1)	(82.6)	29.7%
Retained premiums	1,628.9	1,613.0	1.0%	4,893.2	4,746.1	3.1%
Changes in insurance and reinsurance technical reserves	0.8	(42.6)	-	24.3	(146.8)	-
Earned premiums	1,629.7	1,570.4	3.8%	4,917.5	4,599.3	6.9%
Retained claims and benefit expenses	(1,147.4)	(1,204.9)	-4.8%	(3,399.2)	(3,375.6)	0.7%
Acquisition costs	(172.1)	(170.5)	0.9%	(512.5)	(504.5)	1.6%
Other insurance operating income (expenses)	(19.5)	3.5	-	(128.3)	(42.9)	199.1%
Net operating income from private pension business	7.4	1.7	335.3%	20.5	13.3	54.1%
Net operating income from ASO business	6.5	5.2	25.0%	20.1	15.0	34.0%
Net operating income from asset management business	6.3	6.3	0.0%	17.6	18.3	-3.8%
Administrative expenses	(193.4)	(182.6)	5.9%	(593.5)	(555.9)	6.8%
Tax expenses	(39.5)	(34.9)	13.2%	(143.9)	(123.0)	17.0%
Net financial income	68.9	80.9	-14.8%	354.3	218.9	61.9%
Equity income	(1.6)	(2.0)	-20.0%	(1.8)	(1.0)	80.0%
Non-operating income	0.9	(8.9)	-110.1%	0.3	(17.3)	-
Income before Income Tax, Social Contribution and Profit Sharing	146.2	64.2	127.7%	551.2	244.7	125.3%
Income Tax and Social Contribution	(59.2)	(29.4)	101.4%	(222.9)	(109.2)	104.1%
Profit sharing	(4.2)	(2.3)	82.6%	(19.3)	(7.8)	147.4%
Minority interest	(16.6)	(14.7)	12.9%	(49.9)	(46.2)	8.0%
Net income (losses)	66.2	17.8	272.3%	259.0	81.4	218.1%

Selected balance sheet data

Assets (R\$ million)	9M07	2006	Var. %	Liabilities and shareholders' equity	9M07	2006	Var. %
Current assets	4,352.4	3,968.4	9.7%	Current liabilities	3,679,2	3,807,3	-3,4%
Cash, cash equivalents and marketable securities	2,823.5	2,409.5	17.2%	Loans and financing	311,9	407,0	-23,4%
Receivables from insurance and reinsurance operations	943.2	936.0	0.8%	Other payable obligations	328,9	351,7	-6,5%
Deferred acquisition costs	227.1	238.9	-4.9%	Insurance, reinsurance and private pension debits	270,3	330,5	-18,2%
Other current assets	358.6	384.0	-6.6%	Technical reserves – insurance and reinsurance	2,401,5	2,376,2	1,1%
Long-term assets	3,673.4	3,812.9	-3.7%	Technical reserves – private pension	304,2	288,6	5,4%
Marketable securities	1,571.5	1,597.7	-2.0%	Accrued liabilities for contingencies	62,4	53,3	17,1%
Judicial and fiscal deposits	1,387.2	1,539.0	-9.9%	Long-term liabilities	3,202,8	3,149,7	1,7%
Deferred acquisition costs	151.6	143.1	5.9%	Accounts payable	862,6	1,110,7	-22,3%
Other long-term assets	563.1	533.1	5.6%	Loans and financing	259,0	160,0	61,9%
Permanent assets	328.7	336.8	-2.4%	Other accounts payable	148,2	182,1	-18,6%
				Technical reserves – insurance and reinsurance	507,8	433,4	17,2%
				Technical reserves – private pension	1,011,5	897,4	12,7%
				Accrued liabilities for contingencies	415,7	366,1	13,5%
				Minority interest	277.1	230.7	20.1%
				Shareholders' equity	1,193.4	930.3	28.3%
Total assets	8,354.5	8,118.0	2.9%	Total liabilities and shareholders' equity	8,354.5	8,118.0	2.9%

This release may contain forward-looking statements concerning business outlook, estimates of operating and financial results and growth projections of Sul América S.A. Such statements are based exclusively on the expectations of the management of Sul América S.A. about the future of the business and its continuing ability to access capital markets to finance the Company's business plan. Such future considerations are highly sensitive to changes in the capital markets, governmental and regulatory rules, the competitive landscape and other factors related to the sector and the Brazilian economy, including the other risk factors highlighted in documents previously filed by Sul América S.A., that could cause actual results to differ materially from those projected in forward-looking statements.